



79 T.W. ALEXANDER DRIVE
4501 RESEARCH COMMONS
RESEARCH TRIANGLE PARK
NORTH CAROLINA 27709

Shawn Bumgardner
Center Manager
Tel 1-(414)-933-2189
Fax 1-(414)-933-3758
Cell 1-(262)-510-6409
tctor@talecrs.com

January 10, 2011

City of Milwaukee
Department of City Development
809 N. Broadway
2nd Floor
Milwaukee, WI 53202
1-(414)-286-5717

Dear Sir or Madam:

The following is a revised narrative in regards to Talecris Plasma Services, located at 2530 W North avenue Milwaukee, WI 52305, within the North Avenue Commerce Center Development Incentive Zone (DIZ). Since our business is not requesting the Planning Commission to approve exterior site changes, this narrative is to explain pertinent information in regards to the following request:

On November 26, 2007, the City Plan Commission conditionally approved the continued operation of an existing blood plasma center under the new operator, Talecris Plasma Services. One of the conditions of approval was with regard to the hours of operation being restricted to 8 AM to 5 PM Monday through Friday, and 8 AM to 1 PM on Saturday. Talecris Plasma Services is seeking a change for Saturday hours of operation from 8:00AM to 1:00PM, to 8:00AM to 5:00PM.

Pertinent Information Regarding Operations at Site

Talecris Plasma Resources (TPR) was launched in 2006, to ensure a reliable and safe supply of plasma for the manufacture of medicines that improve and save people lives. TPR is dedicated to employing talented people with expertise in collecting plasma and who are dedicated to the needs of our customers. Our employees are critical to ensuring we deliver reliable supplies for the safest of products.

Only Plasma that meets the strictest safety requirements of the Food and Drug Administration (FDA) is used to manufacture life-enhancing and life-saving, plasma derived, prescription drugs. These plasma protein therapies can be used to manage serious and often life threatening conditions, including:

- Infection
- Shock
- Blood loss due to trauma
- Immune disorders
- Hepatitis, tetanus, and rabies exposure
- Lung diseases caused by genetic form of emphysema
- Hemophilia and other coagulation disorders
- Burn Victims



Human plasma is the liquid portion of your blood that remains after the red blood cells, white cells, and platelets have been separated out. About 92% of plasma is made of water; however, the other 8% contains proteins and antibodies. Almost 500 different kinds of proteins have been found in human plasma. Many of these proteins can be used to make medication that manages several life threatening conditions.

To qualify for the Plasmapheresis program you must meet eligibility requirements. A donor must:

- Be a US citizen, have a social security card, or a US immigration card issued by the INS
- Be between 18 and 65 years of age
- Weigh a minimum of 110 pounds
- Not be of transient living and provide proof of address that can be verified

At Talecris Plasma Resources it is important that our donors understand the procedure to be performed before agreeing to donate plasma. No guarantees are made regarding their eligibility for Plasmapheresis. Therefore, Talecris Plasma Resources accepts only healthy individuals who pass strict screening processes. These strict screening processes are regulated by several different agencies. Regulatory bodies of interest include:

- Food and Drug Administration
- German Health Authority (RP-D)
- Plasma Protein Therapeutic Association
- Clinical Laboratory Improvement Amendments (CLIA)

Talecris Plasma Resources is under direct supervision of the Food and Drug Administration who conducts inspections of our facility for donor safety, product quality and overall operations of a blood and plasma establishment. These inspections are conducted on an annual basis.

Scope and Need for Extension of Hours

Currently Talecris Plasma Resources Milwaukee is almost at capacity to accept donations. Although our production plans include the limited hours of operation, our center can expand its business and employ more people with an increase in production.

An extension of hours on Saturdays will provide the following opportunities at our center.

- 1 Day Porter- Part Time Employment
- 2 Phlebotomists- Full Time Employments
- 2 Donor Processors- Full Time Employments
- 2 Plasma Processors- Full Time Employments
- 1 Medical Supervisor- Part Time Employment



79 T.W. ALEXANDER DRIVE
4501 RESEARCH COMMONS
RESEARCH TRIANGLE PARK
NORTH CAROLINA 27709

Shawn Bumgardner
Center Manager
Tel 1-(414)-933-2189
Fax 1-(414)-933-3758
Cell 1-(262)-510-6409
tctor@talecrs.com

Pay Ranges for Employment Created

Day Porter \$8.50-\$9.00 hr
Phlebotomists \$10.50-\$14.00 hr
Donor Processors \$10.25-\$13.75 hr
Plasma Processor \$10.50-\$13.75 hr
Medial Supervisor \$17.00-\$28.50 hr

Currently Talecris Plasma Resources has thirty-three employees. We are looking to increase production and add a minimum of 8 positions. Our center strives to employ from the surrounding area, therefore 75% of all employees live in close proximity to the center. If hours are extended, this same principal will continue.

In addition to employment opportunities, Talecris Plasma Resources Milwaukee is serving the community for their basic medical needs on a daily basis. Every donor or potential donor that enters our facility receives a comprehensive medical exam at no charge. In addition, they are directed to free clinics and other area help centers if medical issues arise. Our center employs a fulltime Doctor of Medicine that reviews donor information and determines suitability. In addition, our Medical Director assists with screening potential donors who are not suitable and sends them to appropriate facilities if needed for treatment. Some of the citizens that arrive for donation are unaware of any potential medical issues, and we provide assessment at no charge.

Medical Services Provided to Donors at No Charge to all Donors

- Comprehensive Physical Examination including all past medical history
- Blood Pressure, Pulse, and Temperature
- Hematocrit
- Total Protein
- Evaluations for all medical issues
- Provide point of contact for references to Medical Doctors and Clinics

Testing Performed on All Donors

- Rapid Plasma Reagent (Syphilis)
- Hepatitis A
- Hepatitis B
- Hepatitis C
- Human Immunodeficiency Virus 1-2
- Parvovirus B19
- Protein levels
- Atypical Antibodies

Every donor is tested for communicable diseases to ensure the quality of the product, and to better serve the public. We work directly with the Wisconsin Department of Health to ensure all donors who test positive for various communicable diseases receive medical care as deemed appropriate.

Donor Population

Talecris Plasma Resources donor pool is mainly from the North Side of the Milwaukee Area. Current projections from David Clark, Economics Professor at Marquette University, stated unemployment rates could



be at 12.9% when final numbers are released. The most devastated area in Milwaukee is currently the North Side where manufacturing jobs are scarce, and citizens with a viable source of income are becoming harder to find. Over 80% of all donors who participate in the program not only receive free medical care, but a steady source of income.

Donor Payment Schedule

Applicant Donors

-First Donation	\$50.00
-Second Donation	\$70.00
-Third Donation	\$30.00
-Fourth Donation	\$35.00
-Fifth Donation	\$30.00
-Sixth Donation	\$35.00
-Seventh Donation	\$30.00
-Eighth Donation	\$35.00
-Total for First Month	\$315.00

Qualified Donors (After initial second donation)

-Total Monthly Payment	\$260.00
------------------------	----------

Talecris Milwaukee Metrics as of December 2010

Average Total Monies Paid to Donors Weekly: \$55,250
Average Total Monies Paid to Donors Monthly \$221,000

Approximately 80% of all donors are from the North Side of the Milwaukee Area, and all money paid is directly going to donors who are affected by the high employment rate and lack of employment opportunities.

Conclusion

Milwaukee Talecris Plasma Resources is dedicated to serving the community in many capacities.

- Providing Health Care to All Potential Donors
- Providing a Point of Contact for Medical Needs and Questions
- Supplying Steady Source of Income to our Donor Population
- Employment of Individuals in the Surrounding Area
- Performing Community Service Initiatives in the Surrounding Area
- Providing a Comprehensive List of Medical Providers in the Milwaukee Area



79 T.W. ALEXANDER DRIVE
4501 RESEARCH COMMONS
RESEARCH TRIANGLE PARK
NORTH CAROLINA 27709

Shawn Bumgardner
Center Manager
Tel 1-(414)-933-2189
Fax 1-(414)-933-3758
Cell 1-(262)-510-6409
tctor@talecrs.com

Being able to extend our hours of operation from 8:00 AM to 1:00 PM on Saturdays, to 8:00 AM to 5:00 PM on Saturdays will assist us in accomplishing the following:

- Provide 8 permanent positions within a health care setting
- Provide more opportunity for the unemployed or under-employed to have additional supplemental income
- Provide more hours of service to be able to provide for citizens health issues
- Increase production to achieve business objectives

Talecris will continue to meet all other conditions of approval that the City Plan Commission previously established for our business, including:

- Must provide a waiting area and restroom facilities that are available to all clients at least one hour prior to the start of business inside the building.
- Petitioner must take all measures necessary to control litter, loitering, and loud noise on the premise, including, but limited to, hiring private personnel.

Established policies have previously been implemented to ensure compliance with the existing conditions

- Facility is open 7:00 AM on all business days to accommodate any clients arriving before regular scheduled hours of operation. No business is conducted until 8:00 AM.
- In addition to a full time security staff, Talecris also is under contract with Andrews International Security to provide measures for control of established conditions.

Sincerely,

Shawn Bumgardner
Center Manager
Talecris Plasma Resources Milwaukee Center

Cc: Dr. Randel Fiete, MD